



Chief Development Officer

September 2021

The Tikvah Fund is seeking an experienced Chief Development Officer to help expand and deepen our donor base as our activities in America and Israel continue to grow.

Over the past 15 years, the Tikvah Fund has launched and operated a wide range of educational programs, seminars, fellowships, publications, and international conferences dedicated to advancing Jewish civilization and preparing Jewish leaders for the great challenges now facing the Jewish people and the State of Israel.

Every year, we work with thousands of exceptional students and young professionals through our summer programs, online seminars, and year-long fellowships. Our open university courses—with some of the best Jewish, Zionist, and American thinkers in the world—aim to educate and engage Jews (and non-Jews) of all ages. And our websites and ideas projects—including *Mosaic Magazine*, the *Jewish Review of Books*, the Tikvah Podcast, *Hashiloach*, *Tzarich Iyun*, *Shibboleth Press*, and *Bible 365*—reach hundreds of thousands of people around the world. We have offices in New York, Jerusalem, and Washington, DC.

In recent years, Tikvah's activities have grown considerably, and we are now seeking to expand our reach and resources in the decade ahead. Our current annual operating budget is roughly \$18MM, which is supported by endowment funds and by the fundraising activities of our existing development team. While our annual fundraising and earned income are currently generating significant revenue, our mission is to expand our donor base considerably in order to support our ongoing and dramatic programmatic growth.

The Chief Development Officer will lead Tikvah's development and donor-related efforts, including the direct solicitation of current and potential partners and managing the development department's overall strategy and operations. Core responsibilities include:

- Identifying and building relationships with strategic donors and philanthropic foundations interested in supporting Tikvah's programmatic initiatives and/or providing general operating support.
- Leading and expanding our team of development professionals and working closely with our marketing team on outreach and communications.

- Serving as a senior member of the Tikvah management team.
- Interacting with our American and Israeli program teams to identify fundraising opportunities within their program areas.

The right candidate will have substantial experience in fundraising or business development, whether in the non-profit, education, or for-profit sectors. Candidates from any geographical location are encouraged to apply, but the ability to travel regularly to our New York City offices is required.

About Tikvah:

Tikvah is a significant educational center and think-tank committed to advancing Jewish civilization and supporting the intellectual, religious, and political leaders of the Jewish people and the Jewish State. Our animating mission and guiding spirit is to promote Jewish excellence and Jewish flourishing in the modern age. Tikvah is politically Zionist, economically free-market oriented, and culturally traditional, and we believe in the free exchange of arguments and ideas. Our institutes, programs, and publications seek to advance and develop high-level thinking about the Jewish future, always drawing upon the enduring wisdom of Jewish tradition and the hard-won lessons of Jewish history. We see the Jewish people and Jewish civilization as exceptional, and we seek to bring Jewish thinking and Jewish leaders into conversation with broader Western and American issues and ideas in the political, cultural, and economic arena.

Learn more about our community of ideas and people at www.tikvahfund.org.

To Apply:

If you would like to be confidentially considered for this position, please send a résumé and cover letter to Linda Nagelberg at lnagelberg@tikvahfund.org. Please put “Chief Development Officer” in the subject line and submit your materials by Friday, October 1.